**DEBI PRASAD MISHRA**

**102 Biswakarma Enclave**

**Puri Canal Road, Balianta Bazar Rd.,**

**Hanspal, Bhubaneswar,**

**Email:** [**debiprasad123@gmail.com**](mailto:debiprasad123@gmail.com) **Mob: 8790479171, 9052393724**

# Objective

To work for a reputed company in the area of **Procurement and Logistics Operations** to provide price competitive and timely delivery of quality materials.

## Professional Synopsis

**20+ years** of cumulative experience with **National and International exposure** to liaison and deal with Agri-tech goods, Standardized Herbal Extracts and APIs.

**Good understanding of:**

* **Vendor Management Herbal RM and extract sourcing**
* **Herbal Extract Job work sourcing Customs & Logistics coordination**

**Core Competence**

Lead and direct procurement activities to achieve desired targets with overall focus on quality and profitability.

## Professional Experience

### **Laurus Labs Limited, Hyderabad Jun 2017 to April 2021**

### **Asst. Manager – Purchase**

Laurus Labs is a Bulk drugs manufacturer (API) and exporter of Standardized Herbal Extracts and import of Pharma ingredients.

* Procurement of Raw herbs from domestic and international vendors
* New vendor identification, sourcing negotiation for validation and commercial
* Procurement of Lab Chemicals, Impurities from various sources.

### **Lifecare Laboratories, Hyderabad Jan 2016 to May 2017**

### **Dy. Manager – Purchase**

Lifecare is a Bulk drugs manufacturer (API) and exporter of Standardized Herbal Extracts and import of Pharma ingredients.

* Procurement of Standardized Herbal extracts for Exports and domestic sales
* Trading activities for APIs both purchase and sales

### **Biomax Life Sciences Limited, Hyderabad Nov 2012 to Dec 2015**

### **Dy. Manager – Procurement**

Biomax is in Manufacturer of Standardized Herbal Extracts.

* Procurement of raw herbs, herbal extracts, Solvents and Chemicals for extraction.
* In time purchase of Lab chemicals and equipment.
* New Vendor registration, price negotiation, Contracts, quality checkups, in time delivery
* Developing Business for Aloe vera Spray Dried Powder to all Cosmetic, Textile and Food & Beverage industries.

### **IndoVedic Nutrients Pvt. Ltd., Bangalore Jan 2010 to Oct 2012** **Asst. Manager Purchase & Commercial**

IndoVedic Nutrients (Unit of KCIC) is engaged in the manufacturing and distribution of standardized herbal extracts in domestic and international markets.

* Develop Procurement plan & Vendor selection for herbal raw materials and extracts.
* Commercial related activities related to export & Import.
* Support business development initiatives.

### **JAC Exports & Imports Pvt. Ltd., Hyderabad April 2006 to Dec 2009**

### **Asst. Manager Exports**

A Vietnam based company involved in the export of various spices, forestry & chemical products from Vietnam, Indonesia & China to Indian, EU, Middle-East and Australian companies.

* Importing Spices from Vietnam & Indonesia.
* Develop market strategy, Procurement plan & Vendor selection.

### **AP Medicinal & Aromatic Plants Board, Hyderabad Jan 2002 to March 2006**

### **Executive Projects & Marketing Support**

Nodal office for financial assistance to farmers with marketing support from Dept of AYUSH

* Compile and develop presentations on International Symposiums.

### Pioneered, initiated and directed the sale of raw herbs directly from farmers.

* Tracking the records of Cultivators, Traders & Manufacturers.

### Projects for financial assistant from Govt. Depts. related to medicinal plants.

* **CENDRET (Xavier Institute of Management)** Bhubaneswar. **May 1999 To Dec 2001 Executive Systems & Accounts in PRP**

A rural development initiative to educate rural people to live better lives.

* Compilation of project activity reports
* Allocation of project funds & accounting the gross revenue as per project escalation.
* Developed presentation and training guidelines to field executives to meet organizational objectives**.**

# Academia

* Correspondence **PG Diploma (Supply Chain Management)** from SYMBIOSIS in the year 2014
* **GNIIT** from NIIT, Hyderabad in the year 2000
* **BA from Utkal University**, Bhubaneswar in the year 1996

### Certified from CIMAP on Medicinal & Aromatic Plants cultivation & Marketing strategy

### Certified Organic Cultivation Guide

**Personal Details**

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| --- | --- |
| **Personal Details** | **Reference :** |
| **Date of Birth:** 4th November, 1976 | Mr. R Murthy (Director) – Ocimum Labs, Hyd |
| **Marital Status**: Married | M. 8548839830 |
| **Nationality**: Indian | Kamal Kumar Sahoo, FIEO |
| **Passport No:** G7042057 |  |
| **Other Interests**: Music, Cricket and Carom |  |